

**Directorate Employment and Training (Training Wing)**  
**Department of Skill Development Technical Education and**  
**Employment Government of Chhattisgarh**

**Expression of Interest (EoI)**

**For**

**Onboarding of Anchor Industry Partner (AIP)**

**for**

**Empanelment of Industry Partners**

**under**

**Pradhan Mantri Skilling and Employability Transformation**  
**through Upgraded ITIs (PM-SETU) (Component-I: Upgradation of**  
**ITIs)**

**Ref No-160310**

**Date-09.03.2026**

**Directorate Employment and Training (Training Wing)**  
**Department of Skill Development Technical Education and**  
**Employment Government of Chhattisgarh**  
**[Indravati Bhawan Nawa Raipur Chhattisgarh]**

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## Disclaimer

The information contained in this Expression of Interest document (the “**EoI**”) or subsequently provided to Interested Party(ies), whether verbally or in documentary or any other form, by or on behalf of the Authority or any of their employees or advisors, is solely to seek their inputs on the terms and conditions set out in this EoI. **This EoI is a non-binding/unenforceable document and is neither an offer nor invitation to offer by the Authority to the prospective Interested Party(ies) or any other person and does not create or can be construed as creating any right or privilege in favour of any Interested Party. The purpose of this EoI is to receive inputs/information that may be useful to the Authority in its sole and absolute discretion in the formulation of Request for Proposal (RFP) for the Project.**

This EoI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Interested Party(ies) may require. This EoI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation and particular needs of each Interested Party who reads or uses this EoI. The assumptions, assessments, statements, and information contained in this EoI may not be complete, accurate, adequate, or correct. Each Interested Party should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this EoI and obtain independent advice from appropriate sources. Information provided in this EoI to the Interested Party(ies) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The information furnished by the Interested Party under this EoI should be provided after conducting its own research/analysis and ensuring the accuracy, adequacy, correctness, and completeness of the information provided as response to this EoI.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Interested Party, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EoI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of this EoI and any assessment, assumption, statement or information contained therein or deemed to form part of this EoI. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused, arising from reliance of any Interested Party upon the statements contained in this EoI. The issuance of this Expression of Interest (EoI) is solely for the purpose of soliciting interest from eligible and interested parties and does not, under any circumstances, create any obligation, express or implied, on the part of the Authority to proceed with any further stages of the bidding or procurement process. The Authority expressly reserves the right, at its sole and absolute discretion, without assigning any reason whatsoever, to cancel, modify, terminate, or suspend the EoI process or any part thereof, at any time and without incurring any liability or obligation, financial or otherwise, to any party.

The issuance of this EoI shall not be construed as a commitment by the Authority to invite any or all of the interested parties to participate in any subsequent stage(s) of the bidding process, including but not limited to issuance of a Request for Proposal (RFP), nor shall it entitle any party to claim any right, title, interest, or expectation against the Authority with respect to the Project or otherwise. This EoI is not an invitation for the offer and is non-binding. The Authority shall have no obligation to appoint or select any of the parties responding to this EoI, and any such decision shall rest solely and exclusively with the Authority.

The issue of this EoI does not imply that the Authority is bound to select any Interested Party(ies) for any subsequent stages of the bidding process that may or may not be undertaken by the Authority at its sole discretion or to appoint the selected bidder, for the Project. The Interested Party(ies) shall bear all its costs associated with or relating to the preparation and submission of its document in response to this EoI, including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority, or any other costs incurred in connection with or relating to its response to this EoI. All such costs and expenses will remain with the Interested Party(ies) and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Interested Party in preparation or submission of its response to this EoI, regardless of the conduct or outcome of this EoI.

### Glossary

Applicable Laws	means all laws, brought into force and effect by Government of India including rules, regulations and notifications made thereunder, and judgements, decrees, injunctions, writs and orders of any court of record, applicable to this EoI and the exercise, performance and discharge of the respective rights and obligations of the Parties hereunder, as may be in force and effect during the subsistence of this EoI.
Consortium	Shall mean the group of entities coming together to implement the Project.
EoI	As defined in Disclaimer
EoI Due Date	As defined in Data Sheet
Financial Capacity	As defined in Clause 8
Interested party	As defined in Clause 8
Lead Member	As defined in Clause 8
Scheme	Shall mean Upgradation of Industrial Training Institutes (ITIs) under Component I of the PM-SETU Scheme
Technical Capacity	As defined in Clause 8

**Note:** The words and expressions beginning with capital letters and defined in this document shall, unless repugnant to the context, have the meaning ascribed thereto herein above.

## 1. Introduction & Context

The Ministry of Skill Development & Entrepreneurship (MSDE), Government of India, has launched the **PM-SETU Scheme** to upgrade Government Industrial Training Institutes (ITIs) through modernization of infrastructure, smart learning environments, strengthened laboratories and workshops, green and clean campus initiatives, improved safety measures, hostel upgradation, and creation of training-ready facilities.

The PM-SETU is a significant Centrally Sponsored Scheme aimed at overhauling and strengthening India's vocational training ecosystem. It originated from the 2024–25 Union Budget proposal to modernize ITIs and trainer-training institutes, and was further expanded in the 2025–26 Budget. The ITI up gradation scheme carries a total outlay of ₹60,000 crore over five years, with contributions of ₹30,000 crore from the Central Government, ₹20,000 crore from State Governments, and ₹10,000 crore from industry partners. The key objectives of the project are as follows:

This initiative supports the vision of “Viksit Bharat 2047” by transforming ITIs into ‘government-owned, industry-managed’ centres of excellence that deliver demand-driven training and ensure strong employment outcomes.

Effective implementation of PM-SETU requires strong industry partnership to provide technical guidance, training relevance, and employability outcomes. Accordingly, the Directorate of Employment & Training, Chhattisgarh, invites Expressions of Interest (EOI) from eligible industries for empanelment as Industry Partners / Anchor Industries for supporting ITI upgradation under PM-SETU Component-I.

This EOI is issued in alignment with the PM-SETU Guidelines for Component-I issued by the Directorate General of Training (DGT), Ministry of Skill Development & Entrepreneurship (MSDE), Government of India.

## 2. Scheme Objective

The Government of India has introduced PM-SETU to modernize selected ITIs.

The scheme's objective is to upgrade and reimagine ITIs through industry led governance into state-of-the-art skilling institutions that produce highly employable youth aligned with industry needs. The salient features include:

- a. ITIs to be upgraded in a Hub-and-Spoke arrangement. A Hub ITI will have, on average, four (4) Spoke ITIs, with all upgraded ITIs equipped with state-of-the-art infrastructure, machinery, and equipment.
- b. For upgradation of ITIs in Hub-and-Spoke arrangements, the institutional structure of a Special Purpose Vehicle (SPV) shall be established by bringing in a credible Anchor Industry Partner (AIP), along with other industry partners if required, to manage the Hub-and-Spoke cluster/s and deliver agreed outcome-based training and employment outcomes.
- c. Introduction of new courses based on jobs/occupations and competencies required in the identified sector/industry segment, with flexibility in duration and pedagogy.

- d. Redesign of existing courses to align with industry needs and improve employability. High-demand traditional courses to be revamped with upgraded curricula and modern technology.
- e. On an average, four (4) new courses would be introduced and ten (10) existing courses would be upgraded at the Hub ITIs. On average, two (2) new courses would be introduced and eight (8) existing courses would be upgraded in Spoke ITIs.
- f. Flexibility to introduce courses related to the service sector, multi-skill courses, and livelihood promotion (where industry presence is low).
- g. Other than the National Trade Certificate (NTC), which is the current course certification for ITI pass-outs, the options may include long-term courses (Diplomas), short-term courses (3-6 months), and Executive Education Programs for Graduates and working professionals, leveraging the presence of advanced machinery and equipment and trainers at Hub ITIs.
- h. Specialized short-term courses for both ITI and non-ITI (Engineering, Diploma, working professionals) candidates.
- i. Facility for Training of Trainers (ToT) at the Hub ITI.
- j. Enhancement of student services, including those related to placement services and linkages to industries, counselling, remedial classes for addressing gaps in foundational learning, extra-curricular activities, life skills training, apprenticeships, and On-the-Job training, etc. in the Hub-and-Spoke cluster.
- k. Hubs may offer services like production centres, incubation centres, and maker spaces, for which the ITI can charge fees as determined by them for ensuring financial sustainability.
- l. Developing a digital interface and Learning Outcome Management System (LOMS) for mapping the entire network of Hub-and-Spoke ITI clusters, real time data capture, digital learning avenues including artificial and virtual reality (AR/VR) capabilities, simulation, and linkages with the national datasets and Skill India Digital Hub (SIDH).
- m. A human resource plan for managing the implementation of the upgradation plan for both Hub and Spoke ITIs, including a managerial layer, trainers and administrative staff, and adoption of better HR practices, leading to improved training outcomes.

### **3. Scope of Work**

The Government of Chhattisgarh has identified potential ITI clusters (list and details to be provided separately) for upgradation of Industrial Training Institutes (ITIs) with the support of Anchor Industry Partners (AIPs) under the PM-SETU scheme. The selected Anchor Industry Partners (who will be finalized after submission of the Strategic Investment Plan (SIP) pursuant to the issuance of the Request for Proposal (RFP) as a subsequent step of this Expression of Interest (EoI)) are expected to bring strategic leadership, co-investment, technical expertise, and long-term commitment (minimum 5 years) for upgrading ITIs to enhance vocational education, employability, and industry relevance in the State of Chhattisgarh.

#### **3.1. Roles, Responsibilities and Scope of Work of the Anchor Industry Partner**

The responsibilities and activities expected from the Anchor Industry Partner shall include, but not be limited to, the following:

##### **a. Governance and Strategic Leadership**

- Participation as a member of the Special Purpose Vehicle (SPV) to be constituted after selection as AIP.
- Preparation of the Strategic Investment Plan (SIP), including:
  - Human resource structure
  - Training and skill development roadmap
  - Infrastructure development blueprint
  - Annual operational and work plans
- Participation in SPV sub-committees such as Curriculum, Infrastructure, Training, and Placement Committees, as required.

#### **b. Financial Contribution and Revenue Models**

- Contribution of a minimum of 17% of the total infrastructure cost for the upgradation of the Hub-and-Spoke ITI cluster.
- Financial contribution towards:
  - Training programs
  - Innovation labs
  - Incubation and entrepreneurship centres
- Participation in sustainable revenue-generation models, including but not limited to:
  - Paid training, upskilling, and consulting services
  - Shared use of laboratories and workshops for industry-led upskilling
  - Industry-sponsored assessments, certifications, and micro-credentials

#### **c. Co-Design and Delivery of Training**

- Co-development of long-term and short-term training programs aligned with:
  - Industry requirements
  - National Skills Qualification Framework (NSQF)
  - Qualification Packs (QP) / National Occupational Standards (NOS)
- Adoption of modular, blended, digital, and job-linked training formats.
- Integration of On-the-Job Training (OJT), internships, and apprenticeship opportunities aligned with local and regional employment demand.

#### **d. Infrastructure Design and Lab Setup**

- Advisory and execution support for development of:
  - Sector-specific laboratories, workshops, tools, simulators, and digital classrooms
  - Workshop layouts and modern training infrastructure
  - Lab modernization and upgradation roadmap
- Facilitation of access to industry facilities for hands-on training, assessments, internships, and practical exposure.

#### **e. Human Resource and Faculty Development**

- Collaboration with Directorate General of Training (DGT), NSTIs, and State Training Institutions for:
  - Designing and delivering Training of Trainers (ToT) programs (both pre-service and in-service)
- Faculty industry immersion programs, sabbaticals, and exposure visits.
- Capacity building through pedagogy enhancement and technology-enabled teaching methodologies.

**f. Employment, Placement, and Incubation Support**

- Facilitation of employment and placement opportunities for ITI graduates.
- Provision of internships and apprenticeship opportunities within participating industries.
- Support for entrepreneurship, start-ups, and incubation initiatives where applicable.

**g. Outreach, Inclusion, and Branding**

- Ensure inclusive access to training for all demographics, including:
  - Women
  - Rural youth
  - Persons with Disabilities (PwDs)
  - Underserved and marginalized communities
- Co-creation and implementation of branding and outreach strategies for upgraded ITIs, including:
  - Participation in skill fairs, expos, and summits
  - Job and placement fairs
  - Employer engagement and youth mobilization campaigns
  - Co-branding of laboratories, workshops, and training programs

**h. Institutional Sustainability and Long-Term Engagement**

- Commitment to a multi-year partnership (minimum 5 years) with structured annual review and performance monitoring mechanisms.
- Participation in long-term planning for:
  - Financial sustainability
  - Capacity building
  - Resource mobilization
  - Replication and scaling of successful models across the State of Chhattisgarh

**i. Government Support**

The Directorate General of Training (DGT), Ministry of Skill Development and Entrepreneurship (MSDE), and the Government of Chhattisgarh shall extend comprehensive support for the implementation of the project. Up to 83% of the total project expenditure shall be borne by the Government, and Anchor Industry Partners offering more than the minimum required 17% contribution shall be accorded higher weightage during the proposal evaluation process. In cases, if an industry partner contributes more than the minimum 17%, the required State contribution is reduced proportionately. The DGT and the State Government shall also provide policy, administrative, and institutional support, including access to existing ITI infrastructure, managerial and academic assistance, and availability of faculty and training resources on mutually agreed terms. Further, handholding support shall be extended for obtaining regulatory approvals, ensuring curriculum alignment, and meeting accreditation and compliance requirements. The Special Purpose Vehicle (SPV) shall be granted operational autonomy to run and manage the ITIs in accordance with the applicable scheme guidelines.

## **4. Venue and deadline for submission of proposal**

4.1 The EoI document shall be published on the Gem Portal. It shall be available after the date and time of the start of availability till the deadline for availability as mentioned in this EoI as per Data Sheet.

4.2 Any query/ clarification regarding EoI document and uploading EoI on the Gem Portal may be addressed to concerned authority. Interested Parties are requested to submit their responses to this EoI in the form and manner and at the address prescribed in this EoI document.

4.3 All queries by prospective Interested Parties must be sent only via email to the following email address only: [dettrgcg@rediffmail.com](mailto:dettrgcg@rediffmail.com) on or before the last date of raising queries as mentioned in Data Sheet. The Authority shall endeavour to respond to the queries within the period specified therein. The Authority will post all the queries and its responses on the email id without identifying the source of queries.

## 5. Site Visit and Verification of Information

Interested Party(ies) are encouraged to submit their response to EoI after conducting their own independent due diligence including the infrastructure/facility at ITIs, and ascertaining for themselves at their cost, the site conditions, demand, location, surroundings, supporting buildings, availability of power, water and other utilities for construction, access to site, handling and storage of materials, course curriculum, technological capacities, applicable laws and regulations, and any other matter considered relevant by them and as may be required for submitting their respective proposals. Any such verification/due diligence shall be at the sole cost and risk of the Interested Party(ies). The Authority shall not be liable for any costs, expenses, losses, or liabilities incurred by any Interested Party(ies) as a consequence of such site visit or due diligence, and no claim shall be entertained at any stage in this regard.

## 6. Validity of Response

The response for EoI as per this document shall be valid for a period of 180 days initially which may be mutually extended further if required by the Authority.

## 7. Instructions Regarding Submission of Documents

7.1 The EoI is to be submitted in the manner prescribed below: -

Interested Party(ies) shall provide their response to the EoI in the manner prescribed below (“Response to EoI”) which shall be submitted in accordance with clause 4, unless specified otherwise:

The EoI is to be submitted in the manner prescribed below: -

Sr. No.	List of Documents
1	Cover Letter (ANNEXURE I);
2	General Information of Interested Party, Statement of the Legal apacity & Financial Capacity (ANNEXURE II);
3	Power of Attorney for signing of ‘Response to EoI’ in the prescribed format (ANNEXURE III); (Form 1 and 2), as applicable;
4	Joint Bidding Agreement (ANNEXURE IV), as applicable
5	Inputs/Suggestions for the Project (ANNEXURE V)

**Note:** The Interested Parties are expected to examine all instructions, forms, terms, and other details in the EoI document carefully. Failure to furnish complete information as mentioned in the EoI document or submission of a proposal not substantially responsive to the EoI documents in every respect will be at the Interested Party’s risk and may result in rejection of the response. The documents submitted in Response to EOI shall be a single file, with each page initialed by the authorized signatory of the Interested Party.

## 8. Anchor Industry Partner Eligibility Criteria

The applicant must be one of the following entity types permitted under the PM-SETU Scheme:

- a. A registered private or public limited company engaged in manufacturing or services, including PSUs;
- b. An industry association or consortium representing one or more major sectors (at least 5 years old industry association);
- c. An industry-led foundation (CSR/Philanthropy arm of a company/ industry group);
- d. An industry-promoted/Operated academic or training institution. (Based on PM-SETU Guidelines, Clause 3.2.)

Any entity meeting the qualification criteria specified in below table shall be eligible to submit its Response to the EoI. The Interested Party may be a single entity or a Consortium of entities formed for the purpose of implementing the scheme. An Interested Party, whether applying individually or as a Consortium member, shall not submit more than one Response to the EoI in any capacity for a given cluster. The term “Interested Party” shall apply to both a single entity and a Consortium. A Consortium may consist of a maximum of five (5) members.

S. No.	Eligibility Criteria	Sub-Criteria	Supporting Compliance document
1.	Eligibility	The Interested Party(ies) should be a valid entity under the applicable laws.	Incorporation documents of the Interested Party duly supported by Annexure II.
		The Interested Party(ies) should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt of India. Bodies as on date of EoI Due Date	Undertaking signed by the Authorized signatory of the Interested Party (issued on the letterhead of the firm).
2.	Technical Capacity	The Interested Party should have at least 1000 employees on its payroll as on EoI Due Date.	EPF returns/ ESIC returns/ Labor License/ CA certificate/other statutory document/ Undertaking signed by the Authorized signatory of the Interested Party (issued on the letterhead of the firm).
3.	Financial Capacity	The Interested Party should have a minimum turnover of INR 1,000 crore in each of the last three (3) financial years preceding the EoI Due Date. Note: 1. “Turnover” shall mean the aggregate value of the services rendered in a year from the operations carried out within India.	A certificate issued by a statutory auditor/charted accountant (with valid UDIN) confirming the minimum annual turnover of the Interested Party during the stated Financial Years, must be submitted.

**Note:-**

- i. In case the Interested Party is a Consortium of entities, it should comply with the following additional requirements:
- a. EoI response should contain the information required for each member of the Consortium as per Annexure IV.
- b. Members of the Consortium shall nominate 1 (one) member as the Lead Member (“**Lead Member**”). The nomination of the Lead Member shall be supported by a Power of Attorney, signed by all the other Members of the Consortium.
- ii. Each Interested Party coming together to form a consortium shall be the “Member” of such consortium.

## 9. Response

- 9.1 Interested Party(ies) must ensure that their EoI response is submitted as per the formats attached with this document.
- 9.2 All communications including the submission of response to EoI should be addressed to:  
**Director, Employment and Training, Block D First Floor**  
**Indrawati Bhawan Atal Nagar Nawa Raipur 492101**  
**Email-detrgrcg@rediffmail.com**
- 9.3 All communications, including the envelopes, should contain the following information, to be marked at the top in bold letters.

### Condition under which EoI is issued

- 9.4 The EoI is not an invitation to offer and is issued with no commitment. The Authority reserves the right to withdraw EoI and or vary any part thereof at any stage. The Authority reserves the right to disqualify any Interested Party, should it be so necessary at any stage.

## 10. Submission of EoI:

### 10.1 Pre-EoI Queries

- 10.1.1 The Pre-EoI queries should be submitted in the format specified below to be considered for response and they should be submitted in MS-Excel format. Pre-EoI queries not submitted in the prescribed format may not be responded to.

S. N.	Page No.	Clause No.	Text provided in EoI	Clarification sought with justification, if any
1.	[•]	[•]	[•]	[•]
2.	[•]	[•]	[•]	[•]
...	.....	.....	.....	.....

**Note:** It is preferred that the queries should be sent to the Authority at least 2 (two) business days before the scheduled Pre-EoI Conference. The email communication shall clearly bear the following identification/ title:

**Queries/Request for Additional Information:** Expression of Interest (EoI) for ‘Upgradation of Industrial Training Institutes (ITIs) under Component I of the PM-SETU Scheme’

### 10.2 Pre-EoI meeting

10.2.1 Pre-EoI conferences of the Interested Party(ies) shall be convened at the designated date, time and place provided in the Data Sheet and clause 10.3.

10.2.2 During Pre-EoI conferences, the Interested Party(ies) shall be free to seek clarifications and make suggestions for consideration of the Authority. The Authority shall endeavor to provide clarifications and such further information as it may, at its sole discretion, consider appropriate for facilitating a fair selection Process.

10.2.3 The Authority may also organize additional pre-EoI meeting and the details regarding the same will be made available on the eProcurement Portal.

10.3 Corrigendum/ addendum to EoI document

10.3.1 Before the deadline for submitting EoI, the Authority may update, amend, modify, or supplement the information, assessment or assumptions contained in the EoI document by issuing corrigenda and addenda. The corrigenda and addenda shall be published in the same manner as the original EoI document. The Interested Party must check the eProcurement portal for any corrigendum/ addendum. Any corrigendum or addendum thus issued shall be considered a part of the EoI document.

S.N.	Event Description	Date
1.	Issue of EoI document	10.03.2026
2.	Pre-EoI Meeting	17.03.2026, 3.00PM at Directorate Employment and Training First floor Block D indrawati Bhawan Atal nagar Nawa Raipur Chhattisgarh
3.	Last Date for receiving queries	20.03.2026
4.	Last Date & Time for submission of Response to EoI	30.03.2026 5.00PM
5.	Opening of EoI responses	To be announced later

10.3.2 The Authority may extend the deadline for the EoI submission by issuing an amendment. In this case, all rights and obligations of the Authority and the consultants previously subject to the original deadline shall then be subject to the new deadline for the EoI submission.

10.4 Schedule of EoI submission timelines

10.4.1 The submission shall be done by the Interested Party(ies) online on the email id. The Authority may, at its own discretion, revise or extend any of the timelines set out in this schedule.

10.4.2 The Interested Parties are hereby informed that post submission of the EoI in the manner aforesaid, Interested Party may, at the sole discretion of the Authority, be invited for an in-person interaction/consultative discussion with the Authority at a designated place.

10.4.3 Any response to this EoI received after the EoI Due Date shall not be entertained and no further communication from the concerned Interested Party in this regard shall be entertained by the Authority.

## 11. Evaluation of Responses to EoI

- 11.1 Under this EoI, the Interested Party(ies) are required to demonstrate minimum eligibility criteria and submit their inputs and suggestions for the Project.
- 11.2 The evaluation of the Responses to the EoI shall be based upon scrutiny and examination of all relevant data and details submitted by Interested Party(ies). Evaluation of Interested Party's 'Response to EoI' shall be based only on the criteria/ conditions included in the EoI document.
- 11.3 To facilitate evaluation of 'Response to EoI', the Authority may, at its sole discretion, seek clarifications in writing from any Interested Party regarding its submission/response. Such clarification(s) shall be provided within the time specified by the Authority for this purpose. If an Interested Party does not provide clarifications sought under this clause within the prescribed time, its 'Response to EoI' shall be liable to be rejected. In case the submission/response is not rejected, the Authority may proceed to evaluate the same by construing the particulars requiring clarification to the best of its understanding, and the Interested Party shall be barred from subsequently questioning such interpretation of the Authority.
- 11.4 An Interested Party(ies) who fulfils the qualification criteria (as specified in clause 8) may be invited for further discussions, at the sole discretion of the Authority.

## 12. Miscellaneous

- 12.1 The EoI Process does not and cannot be construed to create any right, claim, privilege or any entitlement in favor of Interested Party or any person claiming through or under him. Without any prejudice to the foregoing, this EoI Process shall be governed by and construed in accordance with the laws of India and the Courts at Raipur Chhattisgarh shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with this EoI.
- 12.2 The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
- i. Suspend and/ or cancel the EoI process and/or amend and/or supplement the EoI process, or
  - ii. Consult with any Interested Party in order to receive clarification or further information
  - iii. Retain any information submitted to the Authority by, on behalf of, and/or in relation to any Interested Party; and/or
  - iv. Independently verify, disqualify, reject and/or accept any and all submissions or other information and/or evidence submitted by or on behalf of any Interested Party.
- 12.3 It shall be deemed that by submitting a response to this EoI, the Interested Party agrees and releases the Authority, its employees, agents and advisers, from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the submission of its response to this EoI.
- 12.4 Joint and Several Liability<sup>1</sup>: <sup>1</sup> Only applicable for Consortium.) If the Interested Party(ies) is in the nature of a Consortium for implementing the Project (a) these persons shall, without prejudice to the provisions of this EoI, be deemed to be jointly and severally liable to the Authority for the performance of the EoI; and (b) The Interested Party(ies) shall ensure that no alteration, modification, or change in the composition of the Consortium is made without the prior written consent of the Authority. Without prejudice to the joint and several liability of all the members of the Consortium, the Lead Member shall represent all the members of the Consortium and shall

at all times be liable and responsible for discharging the functions and obligations of the Interested Party(ies). Each member of the Consortium shall be bound by any decision, communication, notice, action or inaction of the Lead Member on any matter related to this EoI and the Authority shall be entitled to rely upon any such action, decision or communication of the Lead Member.

- 12.5 Amendment of EOI- At any time prior to the deadline for submission of 'Response to EoI', the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Interested Party, modify the EOI by the issuance of an addendum ("Addendum"). Any Addendum issued hereunder shall be posted/ uploaded on the website through corrigendum and shall form an integral part of the EoI. The relevant clauses of the EoI shall be treated as amended accordingly, in terms of corrigendum(s)/Addendum. It shall be sole responsibility of the Interested Party to check website from time to time for any such amendments. The Authority shall not be responsible for any negligence on part of the Interested Party.
- 12.6 Modifications/ Substitution/ Withdrawal of 'Response to EoI'- The Interested Party may modify, substitute or withdraw its 'Response to EoI' after submission of the 'Response to EoI'. However, no 'Response to EoI' shall be modified, substituted or withdrawn by the Interested Party after the submission of the 'Response to EoI'. 'Response to EoI' shall be deemed to be under consideration immediately after they are opened and until such time the Authority makes official intimation of approval/ rejection to the Interested Party. While the 'Response to EoI' are under consideration, Interested Parties and/ or their representatives or other interested parties are advised to refrain from contacting by any means, the Authority and/ or their employees/ representatives on matters related to the applications under consideration.
- 12.7 Rejection of Response to EoI - If any 'Response to EoI' received by the Authority is not submitted in accordance with this EOI, it may be summarily rejected. Notwithstanding anything contained in this EOI, the Authority reserves the right to reject any 'Response to EoI' and to annul EoI Process and to reject all 'Response to EoI' at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reason whatsoever. In the event that the Authority rejects or annuls all the 'Response to EoI', it may, in its discretion, invite fresh applications hereunder.
- 12.8 The Authority reserves the right not to proceed with the EoI Process at any time, without notice or liability, and to reject any 'Response to EoI' without assigning any reasons.
- 12.9 Confidentiality- Information relating to the examination, clarification, evaluation and recommendation for the applicants shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the Authority in relation to, or matters arising out of, or concerning the process. The Authority will treat all information, submitted as part of the 'Response to EoI', in confidence and will require all those who have access to such material to treat the same in confidence. The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.
- 12.10 Correspondence with the Interested Party- Save and except as provided in this EOI, the Authority shall not entertain any correspondence with any Interested Party in relation to acceptance or rejection of any 'Response to EoI'.

- 12.11 On receipt of the ‘Response to EoI’, technical discussions/ presentations may be held with the Interested Party(ies), at the discretion of the Authority basis their ‘Response to EoI’. During this discussion stage the Authority may also add those other stake holders in the discussions who could add value to the decision making on the various aspects of the Project. Based on the discussions/ presentations held, one or more acceptable solutions could be decided upon laying down detailed specifications for each acceptable solution, quality benchmarks, delivery milestones etc., in a manner that is consistent with the objectives of the applicable laws.
- 12.12 The participation or non-participation in this EoI shall not result in any privilege and prejudice respectively with regard to any RFP that the Authority subsequently decides to publish in relation to the Project.
- 12.13 Any entity which has been barred by the Central/ State Government, or any entity controlled by it, from participating in any project and the bar subsists as on the date of the EOI, would not be eligible to submit the Response to EOI, either individually or as Member of a Consortium.
- 12.14 All communications in relation to or concerning the EOI and Response to EOI shall be in English language.

### 13. Important Timelines

1.	Name of Project	Expression of Interest (EoI) for Upgradation of Industrial Training Institutes (ITIs) under Component I of the PM-SETU Scheme
2.	Tender Inviting Authority	Director Employment and Training (Training Wing)
3.	Address for Correspondence	Directorate Employment and Training (Training Wing) Government of Chhattisgarh Indravati Bhawan Nawa Raipur Chhattisgarh
4.	Published Date	10.03.2026
5.	Date of Issue of EoI document	10.03.2026
6.	Pre-EoI Meeting	17.03.2026, 3.00PM at Directorate Employment and Training First floor Block D Indrawati Bhawan Atal nagar Nawa Raipur Chhattisgarh
7.	Last Date for receiving queries	20.03.2026
8.	Place of obtaining EoI	The EoI can be downloaded from the website
9.	EOI Submission and Mode	All EOIs must be submitted electronically on CHiPS e-Procurement Portal <a href="https://eproc.cgstate.gov.in">https://eproc.cgstate.gov.in</a>
10.	EoI Validity Period	180 days from the EoI Due Date
11.	Authorized representative and Email for correspondence	Shatendra Kumar Sahu, <a href="mailto:dettrgcg@rediffmail.com">dettrgcg@rediffmail.com</a>

Last Date for submission of SIP by the potential Anchor Industry Partner: Will be informed later based on EOI Results (or as mentioned in the RFP document)  
(Refer scheme guidelines for the templates, Milestone and KPIs).

#### 14. Contact Information

Any queries or responses to EoI can be submitted to the following address (or through email):

*Directorate of Employment & Training Chhattisgarh India*

*Block No. 4, 1<sup>st</sup> Floor, Indrawati Bhawan Atal Nagar Nawa Raipur – 491001*

*Phone: +91-771-2510530*

*Email: [dettrgcg@rediffmail.com](mailto:dettrgcg@rediffmail.com)*

For detailed, information and guidelines, please refer to the guidelines issued by the MSDE which are available here also – <https://dgt.gov.in/en/scheme-guidelines-of-pmsetu>

### Annexure I: Cover Letter

(On letterhead of Interest Party, duly stamped and signed by its authorized representative, additional information can be added as deemed appropriate, below is only informational and tentative in nature)

Date:

To,  
Director  
Employment & Training Chhattisgarh India  
Block No. 4, 1st Floor, Indrawati Bhawan Atal Nagar Nawa Raipur – 491001

**Sub: Submission of response to Expression of Interest (EoI) for Upgradation of Industrial Training Institutes (ITIs) under Component I of the PM-SETU Scheme**

Dear Sir,

With reference to your EoI dated....., I....., address having examined the EoI thoroughly and understood its contents, hereby inform you that I undertake that I duly fulfil the eligibility conditions mentioned in this EoI, and accordingly I am furnishing the information/response to the EoI for the captioned project.

1. I/We acknowledge the purpose of this EoI is to gather initial information/inputs about the Project from the entity and to gauge the market interest for the Project. Further, the issue of this EoI does not imply that the Authority is bound to undertake the bidding process or to appoint the selected Interested Party(ies) as the case may be, for the Project and the Authority reserves the right to not abide by the information furnished by the Interested Party hereunder without assigning any reasons whatsoever.
2. We undertake that we have submitted the information as required under this EoI to the best to our knowledge and understanding and have prepared our response to the EoI as specified therein. In addition to submission of the above, we understand that we may be required to make a presentation/briefing to the Authority covering all aspects as covered in our response to the EoI.
3. We understand that the details mentioned under this EoI are indicative and preliminary in nature and can be, at the exclusive discretion of the Authority and in any form whatsoever, be modified or substituted or increased or altogether deleted during the bidding stage. We shall not, under law or otherwise, have any claim or right against the Authority seeking subsistence of the terms mentioned in the EoI, at the bidding stage.
4. Further, we understand that this invitation for EoI is not part of the bidding process for the Project and is only to seek inputs/information for this Project.

(Name, Designation, Contact Details & Signature of the authorized signatory)

## Annexure II: General Information of Interested Party

1. a) Name:
- b) Country of incorporation:
- c) Address of the {corporate headquarters and its branch office(s)/ registered office}, if any, in India:
- d) Date of incorporation and/ or commencement of business:
- e) Type of Interested Party (Industry Partners / Industry association / Industry-led Foundation / An industry-promoted-Operated academic or training institution):
2. Brief description of the Interested Party including details of its main lines of business and proposed role and responsibilities in the Project:
  
3. Details of individual(s) who will serve as the point of contact/ communication for the Interested Party(ies):  
Name:  
Designation:  
Company:  
Address:  
Telephone Number:  
E-Mail Address:
  
4. Particulars of the Authorized Signatory of the Interested Party(ies):  
Name:  
Designation:  
Company:  
Address:  
Telephone Number:  
E-Mail Address:
  
5. In case of a Consortium:
  - a) The information above (1-4) should be provided for all the Members of the Consortium.
  - b) Information regarding the role of each Member should be provided as per table below:

Sr. No.	Name of Member	Role*

\* The role of each Member, as may be determined by the Interested Party, should be indicated.

c) The following information shall also be provided for each Member of the Consortium and/or Associate<sup>2</sup>:

Name of Interested Party/ Member of Consortium:

Sr.No	Criteria	Yes	No
1	Has the Interested Party/members of the Consortium/ been barred by the {Central/State} Authority, or any other government institution in India, from participating in any project.		
2	If the answer to 1 is yes, does the bar subsist as on the date of EoI?		

<sup>2</sup> Provide details of only those Associates whose technical capacity and financial capacity are to be evaluated

6. Statement of Legal Capacity as per the format below:

**Statement of Legal Capacity**

(To be forwarded on the letterhead of the Interested Party/ Lead Member of Consortium) Ref. Date:

To,

\*\*\*\*\*

\*\*\*\*\*

\*\*\*\*\*

Dear Sir,

We hereby confirm that we/ our members in the Consortium (constitution of which has been described in the application) satisfy the terms and conditions laid out in the EoI.

We have agreed that ..... (insert member's name) will act as the Lead Member of our consortium. \*

We have agreed that (insert individual's name) will act as our representative/ will act as the representative of the consortium on its behalf\* and has been duly authorized to submit the EoI response. Further, the authorised signatory is vested with requisite powers to furnish such letter and authenticate the same.

Thanking you,

Yours faithfully,

(Signature, name and designation of the authorised signatory) For and on behalf  
of.....

\*Please strike out whichever is not applicable.

7. Financial Capacity of Interested Party(ies)

(To be certified by the statutory auditor/chartered accountant of Interested Party(ies) / respective Member of consortium /Associates of the Consortium)

(In INR Crore) Type	Annual Turnover			Net Worth
As on	31st March 2023	31st March 2024	31st March 2025	31st March 2025
Single entity				
Total				

This is to certify that the average annual turnover (name of Interested Party/Consortium Member/Associate) is \*\*\*\*\* for last 3 (three) Financial Years out preceding the EOI Due Date, i.e., as per the audited financial statements.

Name of the audit firm:

Membership No.:

FRN No.:

Seal of the audit firm UDIN Number:

Date:

Note:

1. In case the annual accounts for the latest financial year are not audited and therefore the Interested Party(ies) cannot make it available, the Interested Party(ies) shall give an undertaking to this effect and the statutory auditor shall certify the same. In such a case, the Interested Party(ies) shall provide the audited financial statements for the financial year preceding the latest financial year for which the audited financial statement is not being provided

**Annexure III: Form-1 (Power of Attorney)**

*(each Power of Attorney, as applicable, to be executed on stamp paper of appropriate value duly notarized)*

**POWER OF ATTORNEY**

Know all men by these presents, We, (name of the entity and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr.\_\_\_\_\_/ Ms (Name), son/daughter/wife of and presently residing at \_\_\_\_\_, who is {presently employed with us and holding the position of..... } as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our EoI response for “ (“Project”)” by (hereinafter referred as “Authority”) including but not limited to signing and submission of all EoI response, bids and other documents and writings, participate in Pre-EoI meeting and other conferences and providing information/ responses to the Authority, representing us in all matters before the Authority, signing and execution of all contracts and undertakings consequent to acceptance of our bid, and generally dealing with the Authority in all matters in connection with or relating to or arising out of our EoI Response and/or bid for the said Project and/ or upon award thereof to us and/or till the entering into of the Contract with the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE....., THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF ....., 20\*\*.

For

.....

(Name, Designation & Signature of person executing the PoA on behalf of Interested Party)

Witness:

- 1.
- 2.

Accepted

.....

(Signature)

(Name, Title and Address of the Attorney)

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Interested Party should submit for verification the extract of the charter documents and documents such as a resolution/ power of attorney in favour of the person

executing this Power of Attorney for the delegation of power hereunder on behalf of the Interested Party.

- Power of Attorney should be executed on a non-judicial stamp paper of appropriate value as relevant to the place of execution (if required under Applicable Laws).
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued.
- However, in the countries, which are member of Hague convention, the document has to be notarized by the public notary and apostille by the designated competent authority of the issuing country.

**Annexure III: Form-2 (if applicable)**

**POWER OF ATTORNEY FOR LEAD MEMBER OF CONSORTIUM**

Whereas the (“the **Authority**”) has invited for Expression of Interest (EoI) from interested parties for (“**Project**”).

Whereas and (collectively the “**Consortium**”) being Members of the Consortium are interested in submitting EoI response for the Project(s) in accordance with the terms and conditions of the EoI and other connected documents in respect of the Project(s), and

Whereas it is necessary for the Members of the Consortium to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Consortium, all acts, deeds and things as may be necessary in connection with the Consortium’s EoI response and/or bid for the Project(s) and its execution.

NOW THEREFORE KNOW ALL MEN BY THESE PRESENTS

We, having our registered office at , M/s. , having our registered office at , insert the respective names and addresses of the registered office } (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint and authorise M/s , having its registered office at , being one of the Members of the Consortium, as the Lead Member and true and lawful attorney of the Consortium (hereinafter referred to as the “Attorney”) and hereby irrevocably authorise the Attorney (with power to sub-delegate) to conduct all business for and on behalf of the Consortium and any one of us during the EoI process and, in the event the Consortium is shortlisted, during the bidding process and execution of the Project, and in this regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as are necessary or required or incidental to the submission of its EoI response and/or bid for the Project, if shortlisted, including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-EoI meeting, Interested Party’s meetings and other conferences, respond to queries, submit information/ documents, sign and execute contracts and undertakings consequent to acceptance of the EoI bid of the Consortium and generally to represent the Consortium in all its dealings with the Authority, and/ or any other Authority Agency or any person, in all matters in connection with or relating to or arising out of the Consortium’s EoI response and/or bid for the Project and/ or upon award thereof till the Contract is entered into with the Authority.

AND we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorised Representative/Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorised Representative/Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/Consortium.

IN WITNESS WHEREOF WE THE PRINCIPALS ABOVE NAMED HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF 20\*\*.

For  
(signature) (Name & Title)

For  
(signature) (Name & Title)

Witnesses:

- 1.
- 2.

Notarised

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Interested Party should submit for verification the extract of the charter documents and documents such as a resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Interested Party.
- Power of Attorney should be executed on a non-judicial stamp paper of appropriate value as relevant to the place of execution (if required under Applicable Laws).

## Annexure IV: Joint Bidding Agreement

*(To be executed on Stamp paper of appropriate value duly notarised)*

THIS JOINT BIDDING AGREEMENT is entered into on this the ..... day of..... 20...  
AMONGST

1.) ..... (name of the Interested Party(ies)), a (Mention the act in which Interested Party(ies) is registered) and having its registered office at (hereinafter referred to as the “First Part” which expression shall, unless repugnant to the context include its successors and permitted assigns)

AND

2.) ..... (name of the Interested Party(ies)), a (Mention the act in which Interested Party(ies) is registered) and having its registered office at..... (hereinafter referred to as the “Second Part” which expression shall, unless repugnant to the context include its successors and permitted assigns)

The above-mentioned parties of the FIRST and SECOND PART are collectively referred to as the “Parties” and each is individually referred to as a “Party”

WHEREAS,

A) (hereinafter referred to as the “Authority” which expression shall, unless repugnant to the context or meaning thereof, include its administrators, successors and assigns) has invited response to the EoI (the “Applications”) by its Expression of Interest No. .... dated (the “EoI”) for\_\_\_\_\_ (the “Project”).

B) The Parties are interested in jointly bidding for the Project as members of a Consortium and in accordance with the terms and conditions of the EoI document and other bid documents in respect of the Project, and

C) It is a necessary condition under the EoI document that the members of the Consortium shall enter into a Joint Bidding Agreement and furnish a copy thereof with the EoI response.

NOW IT IS HEREBY AGREED as follows:

Definitions and Interpretations

1) In this Agreement, the capitalised terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the EoI.

2) Consortium

2.1 The Parties do hereby irrevocably constitute a consortium (the “Consortium”) for the purposes of jointly participating in the EoI and bidding process for the Project.

2.2 The Parties hereby undertake to participate in the EoI and bidding process only through this Consortium and not individually and/ or through any other consortium constituted for this Project, either directly or indirectly or through any of their Associates.

3) Covenants

The Parties hereby undertake that in the event the Consortium is declared the selected Interested Party(ies) and awarded the Project, it shall enter into a Contract with the Authority and for performing all its obligations as the Contractor in terms of the Contract for the Project. 4)Role of the Parties

a) The Parties hereby undertake to perform the roles and responsibilities as described below:

Party of the First Part shall be the Lead member of the Consortium and shall have the power of attorney from all Parties for conducting all business for and on behalf of the Consortium during the

EoI and bidding process

{\*\*\*\*\*;}.

b) Party of the Second Part shall be {\*\*\*\*\*;}.

#### 5) Joint and Several Liability

5.1 The Parties do hereby undertake to be jointly and severally responsible for all obligations and liabilities relating to the Project and in accordance with the terms of the EoI, RFP and the Contract.

5.2 The Parties do hereby undertake and declare that the Lead Member shall represent all the members of the Consortium and shall at all times be liable and responsible for discharging the functions and obligations of the Consortium; and that each member of the Consortium shall be bound by any decision, communication, notice, action or inaction of the Lead Member on any matter related to this Agreement and the Authority shall be entitled to rely upon any such action, decision or communication of the Lead Member.

#### 6) Representation of the Parties

Each Party represents to the other Parties as of the date of this Agreement that:

a) Such Party is duly organised, validly existing and in good standing under the laws of its incorporation and has all requisite power and authority to enter into this Agreement.

b) The execution, delivery and performance by such Party of this Agreement has been authorised by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and board resolution/ power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member is annexed to this Agreement, and will not, to the best of its knowledge:

(i) require any consent or approval not already obtained.

(ii) violate any Applicable Law presently in effect and having applicability to it.

(iii) violate the memorandum and articles of association, by-laws or other applicable organisational documents thereof.

(iv) violate any clearance, permit, concession, grant, license or other governmental authorisation, approval, judgement, order or decree or any mortgage agreement, indenture or any other instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or

(v) create or impose any liens, mortgages, pledges, claims, security interests, charges or encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this Agreement;

c) this Agreement is the legal and binding obligation of such Party, enforceable in accordance with its terms against it; and

d) there is no litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Associates is a party that presently affects, or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfilment of its obligations under this Agreement.

#### 7) Termination

This Agreement shall be effective from the date hereof and shall continue in full force and effect until the termination of the Contract. However, in case the Consortium is either not pre-qualified for the Project or does not get selected for award of the Project, the Agreement will stand terminated in case the Interested Party is not pre-qualified or upon return of the Bid Security by the Authority to the Interested Party(ies), as the case may be.

8) Miscellaneous

8.1 This Joint Bidding Agreement shall be governed by laws of India.

8.2 The Parties acknowledge and accept that this Agreement shall not be amended by the Parties without the prior written consent of the Authority.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS AGREEMENT AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED AND DELIVERED

SIGNED, SEALED AND DELIVERED

For and on behalf of

LEAD MEMBER by:

SECOND PART

(Signature)  
(Name)  
(Designation)  
(Address)

(Signature)  
(Name)  
(Designation)  
(Address)

In the presence of:

1.

2.

Notes:

1. The mode of the execution of the Joint Bidding Agreement should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
2. Each Joint Bidding Agreement should attach a copy of the extract of the charter documents and documents such as resolution / power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the consortium Members.

### Annexure V: Inputs/Suggestions for the Project

*(Interested Parties should provide inputs for each ITI Hub-and-Spoke cluster they are interested in. Use additional pages as needed.)*

**Cluster Name / Hub ITI: Directorate of Employment and Training, Chhattisgarh/ Govt. ITI, Chhattisgarh**

S. No.	Focus Area / Criteria	Input / Suggestions	Rationale / Comments
1.	<b>Cluster Structure &amp; Roles:</b>	e.g., Composition of Hub and Spoke ITIs, roles of AIP and SPV.	
2.	<b>Strategic Investment Plan (SIP):</b>	Key components you envision in a SIP (infrastructure, labs, courses, outcomes).	
3.	<b>Financial Model:</b>	Suggestions on co-funding ratios, industry contribution (e.g. $\geq 17\%$ of total cost), revenue models.	
4.	<b>Curriculum &amp; Training:</b>	Ideas for new trades, upskilling existing courses, blending on-the-job training, curricula co-design.	
5.	<b>Infrastructure &amp; Labs:</b>	Recommended labs, equipment, digital tools for identified sectors, ICT infrastructure.	
6.	<b>Human Resources:</b>	HR model (e.g. seconded industry trainers, faculty development, staffing plan), training of instructors.	
7.	<b>Operations &amp; Governance:</b>	Governance structure suggestions, committees (placement, curriculum), performance milestones/KPIs.	
8.	<b>Industry Partnerships:</b>	Potential industry partners or sector focus, internship/placement linkages.	
9.	<b>Outcome / KPI Targets:</b>	Suggested targets (enrolment, placement rate, salary levels, number of new trades, etc.).	
10.	<b>Technology &amp; Innovation:</b>	Role of global partnerships, technology upgrades, research, or Centre of Excellence concepts (if any).	
11.	<b>Funding Mechanism &amp; Payment:</b>	Views on payment tie-ups (milestones, performance-based funding), use of salary-linked incentives, etc.	
12.	<b>Other Input:</b>	Any other suggestions or innovations relevant to the project.	

*Use additional sheets if necessary. Please organize responses in the above table format for clarity.*

## Annexure VI: Indicative Particulars for Selection of an Anchor Industry Partner at the RFP Stage

The information provided in this Annexure VI is indicative in nature and may be modified, revised, or deleted by the Authority at its sole discretion at any time. It is shared solely for informational purposes and shall not be construed as binding or final in any manner. Interested Parties are invited to provide their inputs and suggestions, if any, that may be relevant to the structuring of the Project and the determination of related specifications, including key or focus areas.

### I. Part A: Technical Qualification Criteria (Technical Capacity)

The evaluation of the technical bid submitted by the Bidder in the RFP stage shall consist of three parts (i) Minimum Eligibility Criteria, (ii) Evolution Criteria as per Annexure II of PM-SETU Guideline. The bidder shall be evaluated against a total of 100 marks, shall have a weightage (indicative-50% respectively) or as may be decided by issuing authority towards calculation of the Technical Marks for each Bidder.

(i) Minimum Eligibility Criteria

The minimum eligibility criteria or the pre-qualification criteria shall be as follows:

S. No.	Eligibility Criteria	Sub-Criteria	Supporting Compliance document
1.	Eligibility	The Interested Party(ies) should be a valid entity under the applicable laws.	Incorporation documents of the Interested Party duly supported by Annexure II.
		The Interested Party(ies) should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt of India. Bodies as on date of EoI Due Date	Undertaking signed by the Authorized signatory of the Interested Party (issued on the letterhead of the firm).
2.	Technical Capacity	The Interested Party should have at least 1000 employees on its payroll as on EoI Due Date.	EPF returns/ ESIC returns/ Labor License/ CA certificate/other statutory document/ Undertaking signed by the Authorized signatory of the Interested Party (issued on the letterhead of the firm).
3.	Financial Capacity	The Interested Party should have a minimum turnover of INR 1,000 crore in each of the last three (3) financial years preceding the EoI Due Date. Note: 1. "Turnover" shall mean the aggregate value of the services rendered in a year from the operations carried out within India.	A certificate issued by a statutory auditor/charted accountant (with valid UDIN) confirming the minimum annual turnover of the Interested Party during the stated Financial Years, must be submitted.

ii. Evolution Criteria as per Annexure II of PM-SETU Guideline

<b>Dimension</b>	<b>Criteria</b>	<b>Sub-criteria</b>	<b>Rating Mechanism</b>	<b>Weightage (Marks)</b>	
A. HR Plan	HR Managerial Capacity	Proposed managerial level HR plan for the SPV, including capacity building of existing ITI staff.	Credentials of proposed SPV CEO and Management of SPV	<b>5</b>	
			Plan for capacity Building of Existing and HR management of existing ITI staff/Trainers	<b>5</b>	
			Plan to induct industry level/ lateral hires as Master Trainers/Academic Deans/ Subject Experts	<b>5</b>	
			Filling of vacancies through Contractual staff until permanent staff is hired by State Government	<b>5</b>	
				<b>20 Marks</b>	
B. Employment Outcomes	Employment Potential over baseline	Overall employment outcomes to be achieved as per the SIP over the baseline	Placement (Increase in share of placed over baseline)	<b>10</b>	
			Apprenticeship (Increase in Share of those engaged as Apprentices)	<b>2</b>	
			Salary growth of placed students over baseline	<b>5</b>	
			Overseas Mobility Opportunities envisaged	<b>3</b>	
				<b>20 Marks</b>	
C. Operational Plan and Strategy	Inclusion and Outreach plan Proposed	outreach to underserved groups (SC/ ST/ others identified)		<b>2</b>	
		Proposed increase in female share of enrolment over baseline		<b>5</b>	
		Aspirational districts/ NER region as part of the cluster		<b>3</b>	
					<b>10 Marks</b>
	Curriculum strategy		Plan for Redesign of Existing Courses	Qualitative Assessment	<b>5</b>
			Plan to introduce		<b>5</b>

	- diversity and innovation	courses in new age areas/ IR 4.0/ Green/ Digital/ Advanced Manufacturing		
		Plan for non-ITI courses -shorter courses, workbased Diplomas, Executive programs, etc.		<b>5</b>
		Innovation in pedagogy/ technology enabled learning, AR/VR, etc.		<b>5</b>
				<b>20 Marks</b>
	Infrastructure and Facility Management	New capex development strategy; Infra maintenance strategy (blueprint for an inclusive, climate, and disaster resilient and sustainable capex plan and civil infra upgradation)		<b>5</b>
		Fungibility of equipment and machinery proposed		<b>5</b>
				<b>10 Marks</b>
	Strength of Industry engagement & in-house absorption of pass-outs	Industry engagement strategy (MoUs, DSTs, OJT partnerships planned)		<b>2</b>
		Extent of in-house absorption of pass-out by AIP and its partner/ supply chain/ vendors		<b>5</b>
		Size of the cluster Proposed	Standard- 5(1:4) Cluster of 6-7 ITI Cluster of 8-10 ITI	<b>3</b>
				<b>10 Marks</b>
				<b>50 Marks</b>
D. Sustainability Plan	Extend of sustainability envisaged for the cluster	Plan for building revenue stream from activities like Production Centre,		<b>10</b>

		fee-based courses, etc. over the years		
				<b>10 Marks</b>
				<b>100 Marks</b>

\*\*In the event of any discrepancy between the guidelines and EOI/RFP, the provisions of the EOI shall prevail.

**II. Part B: Financial Qualification Criteria (Financial Capacity)**

A. Financial Capacity: The Bidder shall mandatorily commit a minimum financial contribution of 17% of the total project outlay over a five-year period

- i. The contributions of the Interested Party/industry partner shall be determined as per the Strategic Investment Plan submitted as part of the Financial Bid.

B. Fund Flow:

- i. Each SPV shall open an Escrow Account in a Scheduled Commercial Bank. The contributions made by the Interested Party/industry partner shall be deposited directly into Escrow Account. Any funds from the Central Government and State Government shall be released to Escrow Accounts as per extant rules.

- ii. Determination of Estimated Project Cost

The Draft Scheme Guidelines provide a broad indicative financial outlay for the upgradation of ITIs under Component I. These figures, detailed in Guidelines, serve as a reference benchmark for prospective bidders and shall not be construed as final in any regard. These estimates are provided only for information purposes and the assessment of the actual costs for upgradation of each ITI cluster must be assessed and proposed by the Interested Party (Industry Partner) at the time of submitting their Strategic Investment Plan (SIP) in response to the Request for Proposal (RFP).

This approach is designed to encourage competitive and realistic planning by the industry partners, allowing them to base their cost estimates on actual ground conditions and institutional requirements. It promotes customization by enabling each partner to assess and propose investments tailored to the specific needs of the ITIs, including infrastructure gaps, trade specialization, regional skilling demands, and student demographics. This flexibility ensures cost-efficiency and value-for-money by giving bidders the autonomy to optimize resource allocation across key components such as civil infrastructure, equipment and technology, classroom and laboratory setup, course development, faculty recruitment and training, residential facilities, and long-term maintenance and operations.

The Interested Party, at the time of submission, is expected to undertake a detailed due diligence exercise to accurately determine the actual cost of upgradation for the ITIs. This includes conducting site visits, assessing existing infrastructure, identifying trade-specific requirements, and evaluating regional skill demand and trainee potential. An accurate and realistic estimation is therefore critical, as any overestimation may lead to underutilization of funds, while underestimation could hamper implementation progress and delay milestone-based fund releases, ultimately affecting the overall viability and impact of the project.

- iii. Approval of SIP and AOP

- a) Submission and Approval of SIP

Subject to approval of the SIP from the National Steering Committee, the cost proposal submitted as part of the SIP will form the basis for the overall cost-sharing arrangement between the Government and the Industry Partner, as well as for scheduling fund disbursements and monitoring performance outcome. The Bidder shall be obligated to incorporate all the observations received from the NSC.

Upon approval of SIP, SPV will submit an Annual Operational Plan (AOP) for the first year of operations. Thereafter, SPV will submit an Annual Operational Plan (AOP) for every year of the scheme period, in alignment with the approved Strategic Investment Plan (SIP).

b) Annual Operational Plan (AOP)

The SPV is required to prepare and submit an Annual Operational Plan (AOP) for every year of the scheme period, in alignment with the approved Strategic Investment Plan (SIP). The AOP will serve as a detailed planning and accountability tool, outlining the annual priorities, physical and financial targets, implementation timelines, procurement schedules, human resource requirements, and budget estimates. It should also include course offerings, infrastructure development activities, and initiatives for industry collaboration, placement, and training of trainers. Except for the AOP of the first year, all subsequent AOPs must also include a comprehensive report on the performance against the targets set in the previous year's AOP. It should highlight the extent of achievement of planned activities, utilization of funds, key milestones met, challenges faced, corrective actions taken, and any deviations from the original plan.

The submission of each AOP, along with its performance report, is a prerequisite for approval by the National Steering Committee (NSC) and for the release of funds under the scheme.

The financial plan should provide breakdown of the projected expenditures aligned with the implementation roadmap set out in the Strategic Investment Plan (SIP). It should outline both capital and operational costs, including allocations for civil infrastructure, equipment procurement, faculty recruitment, training programs, administrative expenses, and student support services. Importantly, the financial plan must be directly linked to measurable Key Performance Indicators (KPIs). Each budgeted activity should correspond to defined outputs or milestones—such as completion of civil works, number of instructors trained, courses launched, or percentage of enrolled trainees—and the financial weight of each component should reflect its share in the overall project cost. This alignment ensures that fund utilization is monitored against actual progress, thereby enabling performance-based fund disbursement and enhancing accountability.

The plan should also indicate the committed industry contribution and the corresponding government share, including timelines for release and utilization, ensuring transparent and outcome-driven financial management.

iv. Cost sharing and utilization of Funds

**As per scheme Guideline**

C. Contents of Financial Bid/Proposal

- i. During the RFP stage, the financial bid shall consist of the amount offered to be funded by the bidder as a part of financial/capital outlay under SIP to be infused/expended with a mandatory minimum financial contribution. The bidder, as part of his financial bid, shall be required to quote any additional amount (over and above 17%) year-wise contribution to (over a period of 5 years) to be funded by him as a part of financial outlay under SIP.

D. Disbursement of Funds

**As per scheme Guideline**

**III. Part C: Evaluation and Scoring Mechanism**

The Authority shall select the bidder through Quality cum Cost Based Selection (QCBS) process. Based on the evaluation of Qualified Bidders in terms herein, the following three scores shall be determined:

a) Technical Marks ('X')

The Technical Marks of a bidder shall be determined as per Part A of this Annexure against a total of 100 marks. A bidder shall be required to score a minimum of 60 marks to be eligible for opening /evaluation of its Financial Bid.

**The Technical Marks shall have a weightage of 50% in the overall evaluation.**

b) Overall commitment per unit technical marks ('Y')

The cost per unit Technical Marks shall be calculated as follows:

- Cost per unit technical Marks (A) = Financial Bid ÷ Xt
- Yt = (Amin ÷ A) × 100

**The Overall commitment per unit technical marks shall have a weightage of 30% in the overall evaluation.**

c) Score on Financial Bid ('Z')

The Financial Bid of the Bidder shall be evaluated against a total of 100 marks which shall be calculated as below:

$$Zt = (F \div Fmax) \times 100$$

Where

$$F = NPV_{capex} + NPV_{OpEx}$$

The Net Present Value (NPV) of the CapEx and OpEX quoted by the bidder shall be calculated individually; wherein,

$$NPV_{capex} = \frac{C_1}{1.12^1} + \frac{C_2}{1.12^2} + \frac{C_3}{1.12^3} + \frac{C_4}{1.12^4} + \frac{C_5}{1.12^5}$$

Where, C1 – C5 are the costs quoted by the Bidder for CapEx for year 1-5 as per the scheme guideline.<sup>3</sup>

<sup>3</sup> While formulating the financial bid, the Bidder shall submit year-wise quote for its financial proposal.

$$NPV_{OpEx} = \frac{C_1}{1.12^1} + \frac{C_2}{1.12^2} + \frac{C_3}{1.12^3} + \frac{C_4}{1.12^4} + \frac{C_5}{1.12^5}$$

Where C1 – C5 are the costs quoted by the Bidder for OpEx for year 1-5 as per the scheme guideline.<sup>4</sup>

The NPV shall be computed using a discounted rate<sup>5</sup> as per the applicable laws.

**Financial Bid score shall have a weightage of 20% in the overall evaluation.**

d) Aggregate Score of the Bidder

The aggregate final score shall be computed on a weighted average basis using the following formula:

**Aggregate Score (Sn) = [Xt × 0.5] + [Yt × 0.3] + [Zt × 0.2]** Where:

**Sn** = Aggregate Score

The Bidder who scores the highest aggregate marks shall be the Selected Bidder. Project will be awarded the Selected Bidder.

**IV. Part D: Indicative Activity Milestone and KPIs**

Year	Key Performance Indicator (KPI)
Year 1	SIP approved by NSC, SPV constituted, and Governing Board notified
	Commencement of Infrastructure Works as per SIP
	Increment in seating capacity
	Introduction of short-term courses
	ITI instructors trained
	Upgraded/New Industry-aligned long-term courses
Year 2	75% of Y1 funds utilized and Y2 AOP submitted & approved
	New Courses launched
	Trainee pass percentage (as per SIP)
	Trainee enrollment (Increment) as per SIP
	Any spillover KPI's from Year 1 have been achieved, as applicable.
	ITI instructors trained
	Placement of trainees (as per SIP)
Upgraded/New Industry-aligned long-term courses	
Year 3	75% of Y2 funds utilized; Y3 AOP approved
	Completion of Infrastructure related works
	Any spill-over KPI's from Year 2 have been achieved, as applicable.
	ITI instructors trained
	Trainee pass percentage
	Sustainability strategy developed and implementation started
Year 4	50% released upon ≥ 75% utilization of Year 3 funds
	Year 4 AOP approved ≥ 80% of Year 3 KPI targets
	Increment in trainee enrollment (and Female enrollment) as per SIP
	ITI instructors trained
	Trainee pass percentage
Year 5	50% released upon ≥ 75% utilization of Year 4 funds
	Year 5 AOP approved ≥ 80% of Year 4 KPI targets
	Trainee enrollment in CoE
	ITI instructors trained
	Trainee pass percentage (minimum 90% of the target)

<sup>4</sup>While formulating the financial bid, the Bidder shall submit year-wise quote for its financial proposal.

<sup>5</sup>The discounting rate utilized for the purposes of calculation of NPV shall as per the current RBI repo rate.

**Table for Key Performance Indicator (KPI)**

Key Area	Performance Indicator	Target / Threshold
Institutional & Governance Reforms	Adoption of Industry-led SPV model at HSICs	100% of approved clusters
	Pathways for sustainable industry participation (production centers, OJT tie-ups, design partnerships, continuity of AIP)	Composite index (baseline + YoY improvement)
Capacity Increment & Trainee Performance	Increase in CTS enrolment	95%
	Pass percentage	90%
	Increase in short-term course output	50% growth as per baseline
Placement Outcomes	Placement rate of CTS trainees	>75%
	Average salary of placed trainees	Increment of 50% over baseline
Gender & Inclusivity	Share of women, PwD, SC/ST, rural & tribal groups in enrolment	50% increment over baseline
	Female trainee placement rate	>75%
	Courses upgraded as per industry requirements	10 per Hub ITI and 08 per Spoke ITI
Curriculum & Training Quality (incl. Green Practices)	New CTS courses introduced	4 per Hub ITI and 2 per Spoke ITI
	New short-term courses introduced	10 per Hub-and-Spoke ITI cluster
	Industry validation of learning outcomes	Positive feedback index
Faculty & HR Development	Trainer recruitment (vacancy reduction)	Below 10% vacancy
	% of trainers upskilled (incl. green practices)	>95%
Infrastructure & Facilities Systemic Capacity Building	ITI hub & spoke upgradation	1,000 ITIs
	Number of trainers trained	50,000 across ITIs and NSTIs
Sustainability	Revenue from non-govt. sources (industry, CSR, production centers, trainings)	≥30%
Monitoring & Reporting	Annual consolidated report at HSIC level	100% of onboarded cluster reporting

**Part E: Format for SIP (Refer Guidelines for details)**

**Strategic Investment Plan (SIP) for Industrial Training Institutes**

Details of Hub-Spoke ITI	
Contact Name, Title, Tel, AIP or AIP lead consortium Email of bidder/Industries	

Sr. No.	Section
1.	Introduction
2.	Financial Details: Budget Overview, Sources, and Application of Funds
3.	Vision, Mission, and Strategic Objectives
4.	New and Revised Courses Proposed Based on Demand and Gap Analysis <ul style="list-style-type: none"> <li>- Long-term (CTS, Diploma),</li> <li>- Industry-certified programs</li> <li>- Other demand-driven and innovative programs</li> </ul>
5.	Proposed Industry and Employer Linkages
6.	Innovation Proposed in Training Program, and Pedagogy
7.	Capacity Building Plan for ITI Leadership and Instructors
8.	Infrastructure Modernization and Development Plan (including digital infrastructure)
9.	Gender Equity and Social Inclusion Strategy
10.	Monitoring, Evaluation, and Performance Measurement Framework
11.	Governance Structure and Management Framework
12.	Strategy for Financial Sustainability and Scalable impact
13.	Stakeholder consultation, Engagement and Communications strategy
14.	Risk Identification, Assessment, and Mitigation Plan
15.	Template 1: Baseline Characteristics of Hub and Spoke ITIs
16.	Template 2: Budget allocation of the last three financial years
17.	Template 3: Five-Year Strategic Investment Plan and Budget for ITI Consortium
18.	Template 4: Performance Indicators for Measuring Success
19.	Template 5: Implementation Gannt Chart

Instructions for the Preparation of the Strategic Investment Plan (SIP) (Part -1)

1. **Overall Guidance Note** (to be read in conjunction with the Scheme Document; this section is for preparatory guidance only and may be deleted during final SIP submission.)
2. In **alignment** with the National Scheme for ITI Upgradation, each State and Union Territory (UT) shall facilitate the establishment of the Industrial Training Institute (ITI) Hub and Spoke Cluster. When submitting recommended SIPs of Hub and Spoke ITI Cluster to MSDE, states are required to attach commitment letters to fulfill the state's obligation of staffing, Scheme funding, and implementation of regulatory reforms, as specified in the scheme document.
3. Each Anchor Industry Partner (AIP) shall prepare a **Five-Year Strategic Investment Plan (2025–2030)** articulating a clear vision, strategic priorities, and investment roadmap to transform the quality and relevance of ITI training delivery which shows alignment with the overall purpose of the scheme to increase employability of graduates of ITIs. SIP shall be evidence-driven, rooted in local economic analysis, and developed through **multi-**

- stakeholder consultation** involving industry, ITI instructors, students, academia, etc. SIP should be based on local job market studies, analysis of industry value chains, and discussions with experts from different sectors.
4. AIPs/SPVs are encouraged to align their investment plans with identified **priority sectors**, including but not limited to advanced and smart manufacturing, heavy engineering, automotive, textiles and garments, construction, process industries, electrical, electronics and telecommunications, food processing, building interiors, and consumer durables.
  5. The SIP must demonstrate innovation in training design and delivery, with an emphasis on technology integration, blended learning, and modular curriculum aligned to existing and emerging job roles. The aim is to enhance the scale, quality, and labor market outcomes of graduates from the ITI ecosystem.
  6. The total investment for Hub ITI and each Spoke ITI shall not exceed Rs 80 Crore and for Rs 40 Crore respectively, inclusive of all capital and operational components. Within this overall financial ceiling, expenditure on civil infrastructure shall not exceed 20% of the total approved budget. SPV shall ensure optimal allocation between physical infrastructure, digital capabilities, faculty development, and program innovation.
  7. The SIP is a strategic document focusing on demand-driven and industry-aligned courses, industry linkages, innovative approaches to program design and delivery, staff training, infrastructure development, gender and inclusion strategies, monitoring and evaluation systems, governance and management frameworks, financial and institutional sustainability. A comprehensive stakeholder engagement and communications plan may also be developed and included in the SIP budget. Each section of the SIP should describe the action, articulate expected outcomes, responsible entities, timelines, and budget requirements.
  8. SIPs will be operationalized through Annual Operation Plan (AOP) which will include Annual Work and Budget Plans (AWBP). This Annual Operation Plan (AOP) will be submitted to SSC for approval before the start of the financial year. SIPs could be amended as needed by the SPVs. However, amendments with financial implications and impacting on the mandatory KPIs will need to be approved by the State Steering Committee and the National Steering Committee.

**Annexure VII: Details of ITI Hub-and-Spoke Cluster**

Sr. No.	Hub Name	Name of Hub ITI	Number of Trades Offered	Total Student Capacity	Land Available (Acre) Approx.	Sr. No.	Name of Spoke ITI	Number of Trades Offered	Total Student Capacity	Land Available (Acre) Approx.
1	Surguja	Ambikapur	15	820	20	1	Surajpur	7	304	2
						2	Katgodi	4	168	7.5
						3	Pathalgaon	3	128	2.05
						4	Chirmiri	5	216	18.45
2	Bastar	Bastar	17	788	45	1	Jagdapur	7	304	5
						2	Kondagaon	6	264	2.5
						3	Geedam	6	264	15
						4	Narayanpur	5	224	2.47
3	Raipur	Mana Raipur	19	1004	22	1	Raipur	21	904	19.5
						2	Aarang	4	148	8
						3	Mahasamund	9	400	13.19
						4	Kurud	14	680	9.89
4	Durg	Durg	12	616	20	1	Bhilai	27	1608	29.97
						2	Woman Bhilai	10	448	5
						3	Rajnandgaon	7	384	8
						4	Dondilohara	9	468	21
5	Raigarh	Raigarh	16	752	17.78	1	Dabhra	7	276	2
						2	Sariya	4	168	2
						3	Woman Raigarh	4	184	3.1
						4	Kharsiya	5	208	2.02
6	Korba	Korba	13	688	78	1	Pali	5	216	2.64
						2	Mahuda (Baloda)	5	208	10
						3	Khamhariya	6	264	10
						4	Koni-Bilaspur	32	1784	40

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